

OUR PROGRAMS

Small Business

The program maximizes contracting opportunities through a comprehensive outreach effort for small business entities.

Small Disadvantaged Business, 8(a)

The SBA's 8(a) Business Development Program assists the development of small companies owned & operated by individuals who are socially and economically disadvantaged.

Women-Owned Small Business

The focus of the Army WOSB program is the provision of effective outreach, training and technical assistance in order to increase the accessibility of WOSB concerns to Army procurement opportunities.

HUBZone Small Business

The program encourages economic development in Historically Underutilized Business Zones "HUBZones" through the establishment of federal contract award preferences.

Veteran-Owned / Service-Disabled Veteran-Owned Small Business

The program seeks to increase contracting opportunities for veteran-owned & service-disabled veteran-owned small businesses by synchronizing resources available throughout the federal government & providing training on best methods to market products & services to the Army.

Subcontracting

The program seeks to capitalize on small business participation by providing subcontracting opportunities with Army prime contractors.

Mentor-Protégé Program

The program partners large & small businesses in a mentor-protégé relationship. The goal of the program is to assist the protégé to successfully compete for prime contract and subcontract awards.

Historically Black Colleges & Universities / Minority Institutions

The program provides procurement opportunities & technical assistance to minority institutions which includes Historically Black Colleges & Universities (HBCU's), Hispanic Serving Institutions (HSI's), Tribal Colleges & Universities (TCU's) & other minority institutions of higher education.

Native American Incentive

The Army's Native American Incentive Program strives to provide opportunities to Native American Organizations and Native American-Owned economic enterprises.

To Locate the Army Small Business Specialist
Nearest You, Go To:
www.sellingtoarmy.info and click on "Locations"



United States Army



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Department Of The Army Office Of Small Business Programs

*Building the Future of the Army
Through Small Business*





**Department Of The Army
Office Of Small Business Programs**



**Ms. Tracey L. Pinson
Director**

Our Mission Statement:

- ★ Advise the Secretary of the Army and the Army leadership on small business related matters
- ★ Spearhead innovative initiatives that contribute to expanding the small business industrial base relevant to the Army mission priorities
- ★ Leverage the use of minority serving educational institutions in support of Army Science and Technology Programs

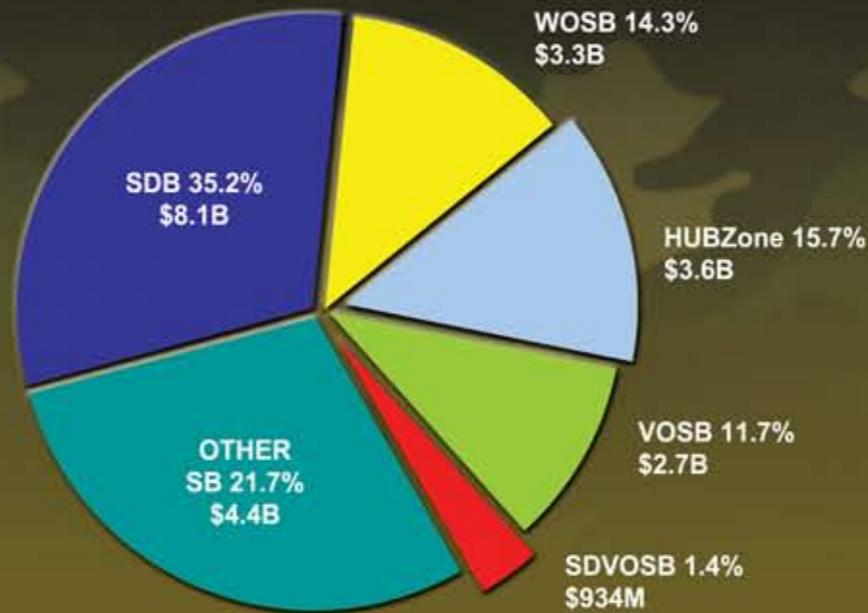
Our Vision:

To be the premier advocacy organization committed to maximizing Small Business opportunities in support of the Warfighter and the transformation of the Army.

**AMERICA'S ARMY:
THE STRENGTH OF THE NATION™**

FACTS & STATS

In FY07, the Army Awarded Over \$23 Billion to Small Businesses Represented in the Following Categories:



Statement By President Bush:

"Small business embodies so much of what America is all about. Self-reliance, hard work, innovation, the courage to take risks for future growth: these are values that have served our Nation well since its very beginning. We must ensure that our small businesses continue to thrive and prosper, not just for their own sakes, but for all of us."

WHAT THE ARMY BUYS



ACE US Army Corps of Engineers
Military/Civil Works Construction Projects
Environmental Projects
<http://www.hq.usace.army.mil/hqsb>



AMC US Army Materiel Command
Combat Systems
Information Systems
Installation Supplies & Service
<http://www.amc.army.mil/amc/smlbus>



ATEC US Army Test & Evaluation Command
Development and Operational Testing of Weapon Systems
<http://www.atec.army.mil>



INSCOM US Army Intelligence & Security Command
Intelligence Security Information Systems
<http://www.inscom.army.mil>



MEDCOM US Army Medical Command
Medical Supplies and Health Care Equipment
Professional Services
<http://sb.amedd.army.mil>



MRMC US Army Medical Research & Materiel Command
Medical Research
<http://www.mrmc.smallbusopps.army.mil>



NGB National Guard Bureau
Base Operations; Information Technology Services/Equipment
Construction/Environmental Projects
<http://www.nationalguardcontracting.org>



PEO STRI US Army Program Executive Office For Simulation, Training, & Instrumentation
Simulation, Training, and Testing Solutions and Acquisition Services for the Warfighters and the Nation
<http://www.peostri.army.mil>



SMDC/ARSTRAT Space & Missile Defense Command / Army Forces Strategic Command
Research and Development
Engineering Support Services
<http://www.smdc.army.mil/SmallBusiness/Office.html>